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PROPNEX RESEARCH Q22 2023

COMMERCIAL RESEARCH REPORT ANNEX

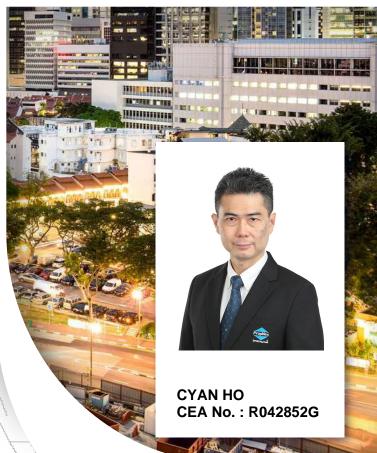












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OFFICE RESEARCH REPORT ANNEX



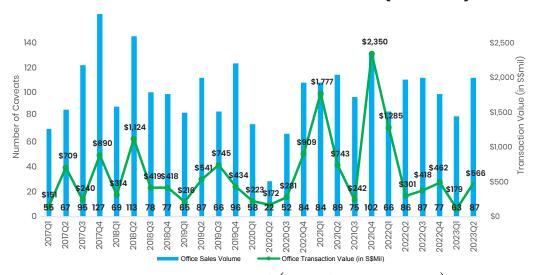


- Recovery in sales sales momentum in the office market picked up steadily despite a slowing economy and elevated interest rates, as 87 deals worth \$566 million were done during the quarter, according to caveats lodged.
- Moderating rentals office space rentals in the Central Region rose at a slower pace of 2.3% QOQ in Q2 2023, driven mainly by the Fringe Area
- Spike in new completions in Q2 2023, nearly 18,000 sq m of office space was completed; about 159,000 sq m of new supply is slated for the second half of 2023.





Office Sales Volume & Total Value (in S\$Mil)



Source: PropNex Research, URA Realis (data retrieved on 28 July 2023)

Table 1: Top 10 Office Deals by Quantum in Q2 2023

s/N	Location	Transacted Price (\$)	Area (sq ft)	Unit Price (\$ PSF)	Date of Sale
1	SOLITAIRE ON CECIL 148 CECIL STREET #17-XX, #18-XX, #20-XX	\$162,800,000	37,857	\$4,300	Apr-23
2	LIBERTY HOUSE 51 CLUB STREET	\$92,200,000	7,180*	\$12,842**	Apr-23
3	SOLITAIRE ON CECIL 148 CECIL STREET #16-XX	\$56,205,000	13,132	\$4,280	May-23
4	SOLITAIRE ON CECIL 148 CECIL STREET #07-XX to -XX	\$50,483,250	12,465	\$4,050	Jun-23
5	SUNTEC CITY 8 TEMASEK BOULEVARD #31-XX	\$13,797,200	4,058	\$3,400	Jun-23
6	SUNTEC CITY 7 TEMASEK BOULEVARD #29-XX	\$13,551,550	3,638	\$3,725	Apr-23
7	SUNTEC CITY 8 TEMASEK BOULEVARD #21-XX	\$12,943,599	3,498	\$3,700	May-23
8	SUNTEC CITY 8 TEMASEK BOULEVARD #24-XX	\$12,592,800	3,498	\$3,600	May-23
9	SUNTEC CITY 9 TEMASEK BOULEVARD #06-XX	\$12,568,610	4,349	\$2,890	May-23
10	SUNTEC CITY 8 TEMASEK BOULEVARD #35-XX	\$9,955,200	2,928	\$3,400	Мау-23

Source: PropNex Research, URA Realis (data retrieved on 28 July 2023)

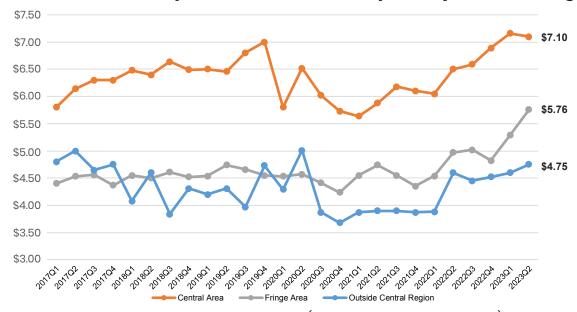
Table 2: Price & Rental Index of Office Space in Q2 2023

Q2 2023	Price Index	QOQ%	YOY%	Rental Index	QOQ%	YOY%
Central Region	117.2	+1.0%	+1.9%	190.2	+2.3%	+15.4%
Central Area	115.2	+0.7%	+1.0%	191.0	+1.5%	+14.8%
Fringe Area	123.0	+2.5%	+4.5%	177.2	+8.1%	+15.7%

Source: PropNex Research, URA (data retrieved on 28 July 2023)

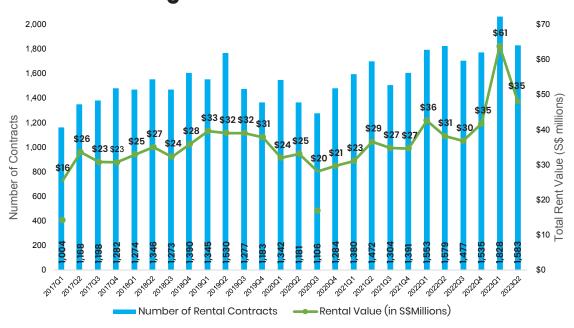
^{*}Area indicated is the land area **Unit price reflected is based on the land area

Median Rentals (\$PSF per month) of Office Space by subzone/region



Source: PropNex Research, URA Realis (data retrieved on 28 July 2023)

Office Leasing Contracts & Total Rental Value



Source: PropNex Research, URA Realis (data retrieved on 28 July 2023)

Table 3: Median Rentals of office space by area in Q2 2023

Location	Median Rental (\$psf pm)	QOQ%
Anson/Cecil	\$6.70	↓ -5.6%
Marina Boulevard / Marina View	\$12.90	- -2.3%
Fringe area	\$5.76	1 8.5%
Raffles Place	\$10.52	1.1%
Orchard	\$7.88	1 9.4%

Source: PropNex Research, URA Realis (data retrieved on 28 July 2023)

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PROPNEX RESEARCH Q22 2023

INDUSTRIAL RESEARCH REPORT ANNEX



Key Highlights

- Growing rentals and prices Healthy demand for space has helped to drive rental and price growth, which climbed by 2.1% and 1.5% QOQ respectively in Q2 2023.
- Improved occupancies The overall occupancy rate of industrial properties improved slightly in Q2 2023, rising to 89.1% from 88.8% in the previous quarter. In Q2, 167,000 sq m or 2.87 million sq ft of industrial space was completed.
- Incoming supply In 2H 2023, a projected 6.7 million sq ft of industrial space is expected to enter the market. The influx of new supply could compress rental and price growth in the medium-term.



Industrial Rents and Occupancies Q2 2023

Rents

Occupancies

Q2 2023	Rental Index	QoQ % Change	YoY % Change	Occupancy Rate	QoQ%-pt Change	YoY%-pt Change
All Industrial	102.5	2.1	9.4	89.1%	0.3	-0.9
Multiple-User Factory	102.8	3.0	11.5	89.9%	1.0	0.5
Single-User Factory	105.4	1.2	7.8	88.6%	-0.1	-1.7
Business Park	116.3	1.3	3.7	80.6%	-0.7	-4.5
Warehouse	96.8	1.4	8.6	91.0%	0.7	0.1

Source: PropNex Research, JTC (27 July 2023)

Number of Tenancies & Total Rent Value (\$ million)



Source: PropNex Research, JTC J-Space (27 July 2023)

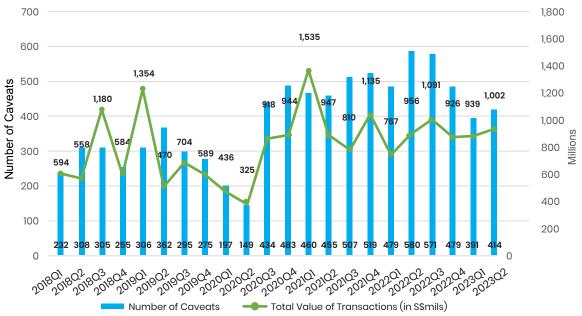
Top 5 Industrial Property Transactions by Quantum in Q2 2023

Location	Property Type	Transacted Price (\$)	Area (sq ft)	Unit Price (\$ PSF)
JURONG DISTRICENTRE 3 PIONEER SECTOR 3	Warehouse	95,000,000	511,841*	186**
6 CHIN BEE AVENUE	Warehouse	93,005,000	129,747*	717**
30 TOH CUAN ROAD	Warehouse	57,760,000	132,807*	435**
EAC BUILDING 4 CLEMENTI LOOP	Warehouse	37,620,000	200,460*	188**
KA PLACE 159 KAMPONG AMPAT	Multiple - user Factory	35,380,000	41,082*	861**

Source: PropNex Research, JTC J-Space (27 July 2023)

^{*}Area denotes the land area, **Unit price reflected is based on the land area

Industrial Property Transactions & Total Value (in S\$ millions)



Source: PropNex Research, JTC J-Space (27 July 2023)

Median transacted rentals (\$PSF PM) of Multi-user factories

District	2023 Q1	2023 Q2	QOQ%
D3 Queenstown, Tiong Bahru	2.50	2.55	1 2.0%
D5 Pasir Panjang, Hong Leong Garden, Clementi New Town	1.89	2.01	1 6.3%
D8 Little India	2.12	3.96	1 86.8%
D12 Balestier, Toa Payoh, Serangoon	2.00	2.10	1 5.0%
D13 Macpherson, Braddell	2.20	2.30	1 4.5%
D14 Geylang, Eunos	2.43	2.50	1 2.9%
D16 Bedok, Upper East Coast, Eastwood, Kew Drive	1.40	1.43	1 2.1%
D17 Loyang, Changi	1.81	1.47	-18.8 %
D18 Tampines, Pasir Ris	1.98	1.90	- 4.0%
D19 Serangoon Garden, Hougang, Ponggol	2.16	2.44	13.0%
D20 Bishan, Ang Mo Kio	2.29	2.31	1 0.9%
D22 Jurong	2.00	2.03	1.5%
D23 Hillview, Dairy Farm, Bukit Panjang, Choa Chu Kang	2.25	2.29	1.8%
D25 Kranji, Woodgrove	2.03	2.03	←→ 0.0%
D26 Upper Thomson, Springleaf	1.80	1.79	↓ -0.6%
D27 Yishun, Sembawang	1.81	1.93	1 6.6%

Source: PropNex Research, JTC J Space (27 July 2023)

Median transacted unit price (\$PSF) of Multi-user Factories

Location	2023 Q2	2023 Q2	QOQ %
D3 Queenstown, Tiong Bahru	587	722	1 23.0%
D5 Pasir Panjang, Hong Leong Garden, Clementi New Town	617	1,106	1 79.3%
D12 Balestier, Toa Payoh, Serangoon	1,062	1,044	↓ −1.7%
D13 Macpherson, Braddell	695	<i>7</i> 59	1 9.2%
D14 Geylang, Eunos	508	495	- -2.6%
D18 Tampines, Pasir Ris	338	338	1.2%
D19 Serangoon Garden, Hougang, Ponggol	625	625	- -4.2%
D20 Bishan, Ang Mo Kio	566	566	- 0.9%
D22 Jurong	300	300	- -0.3%
D23 Hillview, Dairy Farm, Bukit Panjang, Choa Chu Kang	433	433	- -7.9%
D25 Kranji, Woodgrove	434	434	1 9.0%
D26 Upper Thomson, Springleaf	592	592	↑ 5.6%
D27 Yishun, Sembawang	324	324	- -6.2%

Source: PropNex Research, JTC J Space (27 July 2023)

Top 5 Best-Selling Industrial Multi-User Projects in Q2 2023

Project	Units Sold in Q2 2023	Average Unit Price (\$ PSF) in Q2 2023
OXLEY BIZHUB	11	\$625
ECO-TECH@SUNVIEW	11	\$183
MIDVIEW CITY	10	\$546
SYNERGY @ KB	10	\$380
MEGA@WOODLANDS	10	\$295

Source: PropNex Research, JTC J-Space (27 July 2023)

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